Audi Canada · 777 Bayly Street West · Ajax · Ontario

**Attention:**
Dealer Principals
General Managers
Sales Managers
Pre-owned Sales Managers

Sales — Your reference
Audi Certified *:plus* September Sales Program — Your message of
Audi Certified Sales — Our department
905 428 4842 — Telephone
Fax
Gregory.Springer@audi.ca — e-mail

2026-09-01 — Date

**Subject: Audi Certified *:plus* 2026 September Sales Program**

Dear Audi dealers,

Audi
Canada

777 Bayly Street West
Ajax, Ontario
L1S 7G7
Canada
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Fax +00 (1) 905 428 4891
www.audi.ca

Thank you for your strong effort in August! We are pleased to continue our strong special rate programs from August to September.

**Audi Certified *:plus* September Base Program Rates:**

- All Q5, SQ5, and Q5 TFSI e models:
  - 3.49% APR up to and including 48 months
  - 3.99% APR up to 60 months
  - 4.99% APR up to 72 months
- All Q3 models:
  - 3.99% APR up to and including 48 months
  - 4.49% APR up to 60 months
  - 5.49% APR up to 72 months
- All e-tron models:
  - 1.49% APR up to and including 48 months
  - 2.49% APR up to 60 months
  - 4.99% APR up to 72 months
- All other models (except TT and R8):
  - 4.99% APR up to and including 48 months
  - 5.49% APR up to 60 months
  - 6.49% APR up to 72 months
- All TT, R8, and 2026MY models:
  - 6.99% APR up to 72 months
- Other highlights:
  - 0.5% Loyalty rate reduction for qualifying returning Audi owners (excludes R8)
  - Audi Financial Services standard rates available for terms up to 96 months

Please refer to the Audi Financial Services (AFS) Certified *:plus* and Pre-owned Bulletin for full details on special and standard rates, and Pre-owned leasing program through AFS.

Please see rate tables below for special rate details.

Please note:

- In order to be eligible for Audi Certified *:plus* Sales Programs, all vehicles must be actively certified and reported in OMD Web as KOS 6, KOS B or KOS A when they are sold
- An audit is performed on a monthly basis and any vehicles using Audi Certified *:plus* Sales Programs without properly being certified and reported will be subject to special rate subvention chargeback
- **2018MY is no longer eligible** to be sold as an Audi Certified *:plus* vehicle
- **2019MY vehicles** registered in VCAS with Approved Sales Pending status **will expire at the end of CY2026** regardless of the days remaining in VCAS
- There are eight model years eligible under the Audi Certified *:plus* program for 2026:

| MY 1 | MY 2 | MY 3 | MY 4 | MY 5 | MY 6 | MY 7 | MY 8 |
|---|---|---|---|---|---|---|---|
| 2026 | 2025 | 2024 | 2023 | 2022 | 2021 | 2020 | 2019 |
| | | | | | | Tier 1 only | |
| Tier 1 or Tier 2 | | | | | | | |

Please contact the Audi Canada Pre-owned department with any questions or feedback.

Great selling!

Gregory Springer
Manager, Used Vehicle & Corporate Sales

cc: Doug Black, Senior Director, Sales

**SEPTEMBER 2026 Audi Certified *:plus* Finance Rates:**

› **Maximum term of 36 months for 2019MY and 48 months for 2020MY**

| Model | Model Year | 12-24 | 25-36 | 37-48 | 49-60 | 61-72 |
|---|---|---|---|---|---|---|
| **A3/S3/RS 3** | 2021 – 2025 | 4.99 | 4.99 | 4.99 | 5.49 | 6.49 |
| | 2019*-2020 | 4.99 | 4.99 | 4.99 | - | - |
| **A4/S4/allroad** | 2021 – 2025 | 4.99 | 4.99 | 4.99 | 5.49 | 6.49 |
| | 2019*-2020 | 4.99 | 4.99 | 4.99 | - | - |
| **A5/S5/RS 5** | 2021 – 2025 | 4.99 | 4.99 | 4.99 | 5.49 | 6.49 |
| | 2019*-2020 | 4.99 | 4.99 | 4.99 | - | - |
| **A6/S6/RS 6** | 2021 – 2025 | 4.99 | 4.99 | 4.99 | 5.49 | 6.49 |
| | 2019*-2020 | 4.99 | 4.99 | 4.99 | - | - |
| **A6/S6 e-tron** | 2025 | 1.49 | 1.49 | 1.49 | 2.49 | 4.99 |
| **A7/S7/RS 7** | 2021 – 2025 | 4.99 | 4.99 | 4.99 | 5.49 | 6.49 |
| | 2019*-2020 | 4.99 | 4.99 | 4.99 | - | - |
| **A8/S8** | 2021 – 2025 | 4.99 | 4.99 | 4.99 | 5.49 | 6.49 |
| | 2019*-2020 | 4.99 | 4.99 | 4.99 | - | - |
| **Q3** | 2021 – 2025 | 3.99 | 3.99 | 3.99 | 4.49 | 5.49 |
| | 2019*-2020 | 3.99 | 3.99 | 3.99 | - | - |
| **Q4 e-tron** | 2022 – 2025 | 1.49 | 1.49 | 1.49 | 2.49 | 4.99 |
| **Q5/SQ5/Q5 TFSI e** | 2021 – 2025 | 3.49 | 3.49 | 3.49 | 3.99 | 4.99 |
| | 2019*-2020 | 3.49 | 3.49 | 3.49 | - | - |
| **Q6/SQ6 e-tron** | 2025 | 1.49 | 1.49 | 1.49 | 2.49 | 4.99 |
| **Q7/SQ7** | 2021 – 2025 | 4.99 | 4.99 | 4.99 | 5.49 | 6.49 |
| | 2019*-2020 | 4.99 | 4.99 | 4.99 | - | - |
| **Q8/SQ8/RS Q8** | 2021 – 2025 | 4.99 | 4.99 | 4.99 | 5.49 | 6.49 |
| | 2019*-2020 | 4.99 | 4.99 | 4.99 | - | - |
| **e-tron/ Q8 e-tron SUV/SB** | 2021 – 2025 | 1.49 | 1.49 | 1.49 | 2.49 | 4.99 |
| | 2019*-2020 | 1.49 | 1.49 | 1.49 | - | - |
| **e-tron GT/RS** | 2022 – 2025 | 1.49 | 1.49 | 1.49 | 2.49 | 4.99 |
| **TT/TTS/TT RS/ TT Roadster** | 2021 - 2023 | 6.99 | | | | |
| | 2019*-2020 | | | | | |
| **R8** | 2021 - 2023 | | | | | |
| | 2019*-2020 | | | | | |
| **All models** | 2026 | | | | | |

| | |
|---|---|
| **—** | **Not available** |
| ***** | **2019MY vehicles up to 36-month term, 2020MY up to 48-month term only** |

## SEPTEMBER 2026 Audi Certified *:plus* Select Rates:

| Model | Model Year | 24 | 36 | 48 | 60 |
|---|---|---|---|---|---|
| **A3/S3/RS 3** | 2024-2025 | 5.99 | 5.99 | 5.99 | 6.49 |
| | 2023 | 5.99 | 5.99 | 5.99 | - |
| **A4/S4/allroad** | 2024-2025 | 5.99 | 5.99 | 5.99 | 6.49 |
| | 2023 | 5.99 | 5.99 | 5.99 | - |
| **A5/S5/RS 5** | 2024-2025 | 5.99 | 5.99 | 5.99 | 6.49 |
| | 2023 | 5.99 | 5.99 | 5.99 | - |
| **A6/S6/RS 6** | 2024-2025 | 5.99 | 5.99 | 5.99 | 6.49 |
| | 2023 | 5.99 | 5.99 | 5.99 | - |
| **A6/S6 e-tron** | 2025 | 2.49 | 2.49 | 2.49 | 3.49 |
| **A7/S7/RS 7** | 2024-2025 | 5.99 | 5.99 | 5.99 | 6.49 |
| | 2023 | 5.99 | 5.99 | 5.99 | - |
| **A8/S8** | 2024-2025 | 5.99 | 5.99 | 5.99 | 6.49 |
| | 2023 | 5.99 | 5.99 | 5.99 | - |
| **Q3** | 2024-2025 | 4.99 | 4.99 | 4.99 | 5.49 |
| | 2023 | 4.99 | 4.99 | 4.99 | - |
| **Q4 e-tron** | 2024-2025 | 2.49 | 2.49 | 2.49 | 3.49 |
| | 2023 | 2.49 | 2.49 | 2.49 | - |
| **Q5/SQ5/Q5 TFSIe** | 2024-2025 | 4.49 | 4.49 | 4.49 | 4.99 |
| | 2023 | 4.49 | 4.49 | 4.49 | - |
| **Q6/SQ6 e-tron** | 2025 | 2.49 | 2.49 | 2.49 | 3.49 |
| **Q7/SQ7** | 2024-2025 | 5.99 | 5.99 | 5.99 | 6.49 |
| | 2023 | 5.99 | 5.99 | 5.99 | - |
| **Q8/SQ8/RS Q8** | 2024-2025 | 5.99 | 5.99 | 5.99 | 6.49 |
| | 2023 | 5.99 | 5.99 | 5.99 | - |
| **e-tron/ Q8 e-tron SUV/SB** | 2024-2025 | 2.49 | 2.49 | 2.49 | 3.49 |
| | 2023 | 2.49 | 2.49 | 2.49 | - |
| **e-tron GT/RS e-tron GT** | 2024-2025 | 2.49 | 2.49 | 2.49 | 3.49 |
| | 2023 | 2.49 | 2.49 | 2.49 | - |
| **TT/TTS/TT RS/ TT Roadster** | 2023 | 7.49 | | | |
| **R8** | 2023 | | | | |
| **All models** | 2026 | | | | |

**Refer to Audi Financial Services bulletin for Select End Values.**
**Audi Select is not available in the province of Quebec.**

## Your Audi Certified *:plus* contacts:

**General inquiries and VCAS requests:**
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Internal