



Attention:
Dealer Principals
General Managers
Sales Managers
Pre-owned Sales Managers

Sales Your reference
Audi Certified **:plus** August Sales Program Your message of
Audi Certified Sales Our department
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Gregory.Springer@audi.ca Fax
e-mail

2026-08-01 Date

Subject: Audi Certified **:plus 2026 August Sales Program**

Dear Audi dealers,

Thank you for your solid results in July! We are pleased to continue our strong special rate programs from July to August.

Audi Certified **:plus August Base Program Rates:**

- > All Q5, SQ5, and Q5 TFSI e models:
 - o 3.49% APR up to and including 48 months
 - o 3.99% APR up to 60 months
 - o 4.99% APR up to 72 months
- > All Q3 models:
 - o 3.99% APR up to and including 48 months
 - o 4.49% APR up to 60 months
 - o 5.49% APR up to 72 months
- > All e-tron models:
 - o 1.49% APR up to and including 48 months
 - o 2.49% APR up to 60 months
 - o 4.99% APR up to 72 months
- > All other models (except TT and R8):
 - o 4.99% APR up to and including 48 months
 - o 5.49% APR up to 60 months
 - o 6.49% APR up to 72 months
- > All TT, R8, and 2026MY models:
 - o 6.99% APR up to 72 months
- > Other highlights:
 - o 0.5% Loyalty rate reduction for qualifying returning Audi owners (excludes R8)
 - o Audi Financial Services standard rates available for terms up to 96 months

Please refer to the Audi Financial Services (AFS) Certified **:plus** and Pre-owned Bulletin for full details on special and standard rates, and Pre-owned leasing program through AFS.

Please see rate tables below for special rate details.

Please note:

- > In order to be eligible for Audi Certified **:plus** Sales Programs, all vehicles must be actively certified and reported in OMD Web as KOS 6, KOS B or KOS A when they are sold
- > An audit is performed on a monthly basis and any vehicles using Audi Certified **:plus** Sales Programs without properly being certified and reported will be subject to special rate subvention chargeback
- > **2018MY is no longer eligible** to be sold as an Audi Certified **:plus** vehicle
- > **2019MY vehicles** registered in VCAS with Approved Sales Pending status **will expire at the end of CY2026** regardless of the days remaining in VCAS
- > There are eight model years eligible under the Audi Certified **:plus** program for 2026:

MY 1	MY 2	MY 3	MY 4	MY 5	MY 6	MY 7	MY 8
2026	2025	2024	2023	2022	2021	2020	2019
Tier 1 or Tier 2						Tier 1 only	



Please contact the Audi Canada Pre-owned department with any questions or feedback.

Great selling!



Gregory Springer
Manager, Used Vehicle & Corporate Sales

cc: Doug Black, Senior Director, Sales

AUGUST 2026 Audi Certified *:plus* Finance Rates:

➤ **Maximum term of 36 months for 2019MY and 48 months for 2020MY**

Model	Model Year	12-24	25-36	37-48	49-60	61-72
A3/S3/RS 3	2021 – 2025	4.99	4.99	4.99	5.49	6.49
	2019*-2020	4.99	4.99	4.99	-	-
A4/S4/allroad	2021 – 2025	4.99	4.99	4.99	5.49	6.49
	2019*-2020	4.99	4.99	4.99	-	-
A5/S5/RS 5	2021 – 2025	4.99	4.99	4.99	5.49	6.49
	2019*-2020	4.99	4.99	4.99	-	-
A6/S6/RS 6	2021 – 2025	4.99	4.99	4.99	5.49	6.49
	2019*-2020	4.99	4.99	4.99	-	-
A6/S6 e-tron	2025	1.49	1.49	1.49	2.49	4.99
A7/S7/RS 7	2021 – 2025	4.99	4.99	4.99	5.49	6.49
	2019*-2020	4.99	4.99	4.99	-	-
A8/S8	2021 – 2025	4.99	4.99	4.99	5.49	6.49
	2019*-2020	4.99	4.99	4.99	-	-
Q3	2021 – 2025	3.99	3.99	3.99	4.49	5.49
	2019*-2020	3.99	3.99	3.99	-	-
Q4 e-tron	2022 – 2025	1.49	1.49	1.49	2.49	4.99
Q5/SQ5/Q5 TFSI e	2021 – 2025	3.49	3.49	3.49	3.99	4.99
	2019*-2020	3.49	3.49	3.49	-	-
Q6/SQ6 e-tron	2025	1.49	1.49	1.49	2.49	4.99
Q7/SQ7	2021 – 2025	4.99	4.99	4.99	5.49	6.49
	2019*-2020	4.99	4.99	4.99	-	-
Q8/SQ8/RS Q8	2021 – 2025	4.99	4.99	4.99	5.49	6.49
	2019*-2020	4.99	4.99	4.99	-	-
e-tron/ Q8 e-tron SUV/SB	2021 – 2025	1.49	1.49	1.49	2.49	4.99
	2019*-2020	1.49	1.49	1.49	-	-
e-tron GT/RS	2022 – 2025	1.49	1.49	1.49	2.49	4.99
TT/TTS/TT RS/ TT Roadster	2021 - 2023	6.99				
	2019*-2020					
R8	2021 - 2023					
	2019*-2020					
All models	2026					

—	Not available
*	2019MY vehicles up to 36-month term, 2020MY up to 48-month term only



AUGUST 2026 Audi Certified *plus* Select Rates:

Model	Model Year	24	36	48	60
A3/S3/RS 3	2024-2025	5.99	5.99	5.99	6.49
	2023	5.99	5.99	5.99	-
A4/S4/allroad	2024-2025	5.99	5.99	5.99	6.49
	2023	5.99	5.99	5.99	-
A5/S5/RS 5	2024-2025	5.99	5.99	5.99	6.49
	2023	5.99	5.99	5.99	-
A6/S6/RS 6	2024-2025	5.99	5.99	5.99	6.49
	2023	5.99	5.99	5.99	-
A6/S6 e-tron	2025	2.49	2.49	2.49	3.49
A7/S7/RS 7	2024-2025	5.99	5.99	5.99	6.49
	2023	5.99	5.99	5.99	-
A8/S8	2024-2025	5.99	5.99	5.99	6.49
	2023	5.99	5.99	5.99	-
Q3	2024-2025	4.99	4.99	4.99	5.49
	2023	4.99	4.99	4.99	-
Q4 e-tron	2024-2025	2.49	2.49	2.49	3.49
	2023	2.49	2.49	2.49	-
Q5/SQ5/Q5 TFSIe	2024-2025	4.49	4.49	4.49	4.99
	2023	4.49	4.49	4.49	-
Q6/SQ6 e-tron	2025	2.49	2.49	2.49	3.49
Q7/SQ7	2024-2025	5.99	5.99	5.99	6.49
	2023	5.99	5.99	5.99	-
Q8/SQ8/RS Q8	2024-2025	5.99	5.99	5.99	6.49
	2023	5.99	5.99	5.99	-
e-tron/ Q8 e-tron SUV/SB	2024-2025	2.49	2.49	2.49	3.49
	2023	2.49	2.49	2.49	-
e-tron GT/RS e-tron GT	2024-2025	2.49	2.49	2.49	3.49
	2023	2.49	2.49	2.49	-
TT/TTS/TT RS/ TT Roadster	2023	7.49			
R8	2023				
All models	2026				

Refer to Audi Financial Services bulletin for Select End Values.
Audi Select is not available in the province of Quebec.

Your Audi Certified *plus* contacts:

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